**International Business Law 1**

<table>
<thead>
<tr>
<th>Department code</th>
<th>Module name in German:</th>
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<tr>
<td>IBM3.2</td>
<td>Internationales Wirtschaftsrecht 1</td>
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- **Workload:** 150 hours, made up of: 72 contact hours, 78 self-study hours
- **ECTS credits:** 5 ECTS
- **Semester:** 3rd semester
- **Frequency of module:** Winter semester
- **Duration:** 1 semester

- **Module type:** Compulsory module
- **Academic level:** Bachelor's degree
- **Suitability of module:** Recommended pre-requisite for International Business Law 2, Case Study 1, Case Study 2, Entrepreneurship, Bachelor's Thesis; study programmes in the fields of business and economics

**Learning outcomes:**

Students will be able to demonstrate an understanding of the basic principles of contract law and, based on the United Nations Convention on Contracts for the International Sale of Goods, will be able to use and apply international contract law in sales and purchasing roles. Students recognise and have knowledge of typical commercial law instruments such as commercial registers and auxiliary staff of merchants and traders, and can apply this knowledge to typical case configurations. Students also know the basic principles of the legal forms of commercial entities commonly used in internationally oriented companies.

**Module content:**

- Fundamental principles underpinning contract law such as the conclusion of contracts with the use of agents, general terms and conditions based on European law (e.g. Directive 93/13/EEC) and contracts between entrepreneurs and consumers based on European consumer protection law; breach of duty, withdrawal, damages and typical situations in international commercial transactions; overview of typical contract elements in employment contracts of international companies.
- National and international commercial law, in particular national commercial registers, ancillary staff of merchants, common commercial law, special general terms and conditions in cross-border trade based on the International Chamber of Commerce (INCOTERMS).
- National and international company law, in particular determination of the applicable substantive company law in consideration of the European fundamental freedoms, law of corporations established and domiciled in Germany, basic principles for establishing corporations, their executive bodies and their liability, an overall view of international corporate forms (e.g. the SE).

**Teaching and learning methods:**

- 3 SWS seminar-type tuition
- 1 SWS practical tutorial

**Module language:**

English

**Pre-requisites for studying this module:**

- required: none
- recommended: none

**Type of examination:**

Oral interview or paper presentation & related oral examination

**Assessment methods:**

Graded
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<th>Requirements for awarding ECTS credits:</th>
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<tr>
<td></td>
<td>Student must pass module examination</td>
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<td>9</td>
<td><strong>Other remarks:</strong></td>
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<td></td>
<td>None</td>
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